



Dr Marshall Goldsmith

Dr Marshall Goldsmith is a world-renowned business educator and one of the most respected executive coaches working today. He helps successful leaders and executive team members achieve meaningful, measurable change with practical tools for behaviour change, leadership development and human resources outcomes grounded in evidence.

KEY TOPICS

- *What Got You Here Won't Get You There*: Why success can be a barrier to further growth
- *Triggers*: Creating behaviour change that lasts
- *Succession and Legacy Leadership*: Preparing the next generation of leaders
- *MOJO and Motivation*: Finding meaning and momentum at work
- *Feedforward vs. Feedback*: Building a culture of growth and improvement

BIOGRAPHY

Why Book Dr Marshall Goldsmith

- Actionable methods that improve leadership behaviour and culture across management teams
- Proven, measurable coaching that aligns executive education with organisational performance
- Insight shaped by work with more than 150 major CEOs and their teams, and recognised by leading business schools and the major business press

Signature Topics

1. *What Got You Here Won't Get You There* How to identify limiting habits, apply feedforward and create lasting behaviour change that elevates leadership effectiveness.
2. *Stakeholder Centered Coaching In Practice* A clear, repeatable system for leaders, executive advisors and HR to drive measurable improvement at scale.
3. *Leading In A New Era* Practical leadership routines for succession, culture and performance that stand up under scrutiny from boards and professional organisations.

Books And Ideas

A million-selling author, Marshall's success books include **New York Times** and **Wall Street Journal** bestseller *What Got You Here Won't Get You There*, a Harold Longman Award-winning business book, plus *Triggers* and *MOJO*. His edited volumes such as *The Organisation of the Future 2* have been recognised among top academic business books by Choice. His ideas appear in Harvard Business Review and across the business and Fast Company media landscape, making complex leadership concepts immediately usable.

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Teaching And Background

Marshall teaches executive education at Dartmouth's Tuck School and earned his PhD at UCLA's Anderson School. He co-founded Marshall Goldsmith Partners, building one of the select few executive advisors networks with global reach. He served for a decade on the board of the **Peter Drucker Foundation**, sharing practical tools with executive team members across sectors and almost every professional organisation you can name.

Recognition

The Wall Street Journal ranked him among the top ten executive educators, and he has been recognised by The Economist among influential business thinkers. *He is a Fellow of the National Academy of Human Resources and has been honoured as a National Volunteer of the Year by the American Red Cross.* **The American Management Association** and other professional bodies have highlighted his long record of impact, while the Institute for Management Studies presented him with a Lifetime Achievement Award for Excellence in Teaching. Fast Company has described him as America's preeminent executive coach, and his work is frequently referenced by prominent business thinkers.

Service And Community

A committed volunteer teacher, Marshall has shared his expertise with US Army generals, Navy admirals, Girl Scout executives and American Red Cross leaders, as well as leaders from almost every professional organisation and civil society group that focuses on people and performance.

Formats And Booking

Keynotes 30 to 60 minutes with optional Q&A. Executive education workshops half-day or full-day for leadership and management teams.

Fees And Booking

Fees vary by location, format and audience size. To check dates and fit, share your event goals, preferred format and budget range. We will respond with options, including keynote, executive education workshop and advisory sessions.

WHAT PEOPLE SAY

"Marshall Goldsmith has helped me personally to improve as a leader and has provided the tools and dynamics to turn a well-functioning management team into a high-performance team, where all the members have improved individually, and considerably added to team performance."

— David Pyott - CEO Allergan

"Marshall Goldsmith is a dynamo. He helps highly successful people get better and better and better. His advice helps me enormously at work, but it makes an even bigger impact at home. What could be better than that?"

— Mark Tercek - Managing Director, Goldman Sachs & Co

"Marshall Goldsmith is the coach's coach. No one is more of a listener, who learns from us (his students) from what we say or do not say. Taking from what he has heard, he molds for all of us a program to make us and our people better for having been in his presence."

— Alan Hassenfeld - Chairman of the Board, Hasbro